



## We give our members “peace of mind”

### A Trusted Advisor Since 1998

Originally created by the Commonwealth of Massachusetts to serve state agencies, PowerOptions has been serving nonprofits and public entities for 25 years.

### A Mission-Driven Nonprofit

PowerOptions’ mission is to empower nonprofits and public entities with solutions to reduce the cost, carbon, and complexity of energy.

### Consortium Leverage

PowerOptions members benefit from the collective buying strength of over 490 members including some of the largest nonprofits in Massachusetts, Connecticut, and Rhode Island.

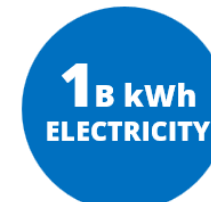
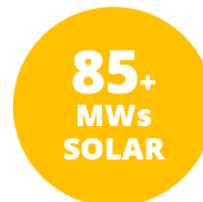
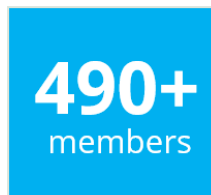
### Flexible Programs

PowerOptions’ programs are intentionally and thoughtfully designed to serve members of any size and circumstance

### Your Energy Team

PowerOptions’ on-call energy team provides guidance throughout the contracting process, so you feel supported and resourced to make smart and proactive energy decisions.

Electricity & Gas Supply | Solar & Renewables | Vehicle Electrification | Energy Efficiency | Analytics & Sustainability Planning



# What Do Our Members Need to Decarbonize?

## Access to Funding and Solutions Made Easy

### Funding:



- Funding resources that can be applied *over time*
- Application processes that are straightforward
- Technical assistance to access funding
- Funding that can be additive from multiple sources, and
- Keeping funding centralized, from as few sources as possible

***BUT, even with this....***

### Solutions:

- Access to data
- Rewards for load management
- Roadmaps that provide a pathway to educate as well as implement
- More carbon-free options with electricity supply
- Policies that allow attribution of RECs for decarbonization for onsite projects that are not owned by the Site Owner



# *It is still a struggle for decarbonization to be affordable*

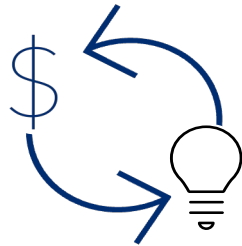
## Top 10 States w/ Highest Electricity Costs\*:

### *Commercial*

1. Hawaii
2. CA
3. AK
4. MA
5. NH
6. CT
7. NY
8. VT
9. RI
10. DC

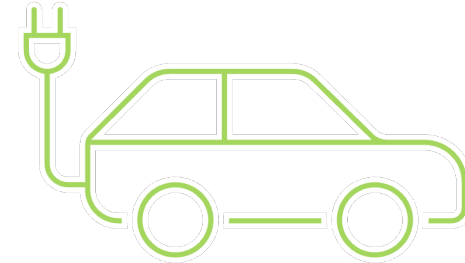
### *Residential*

1. Hawaii
2. CA
3. MA
4. NH
5. CT
6. RI
7. Alaska
8. ME
9. NY
10. VT



## Ranking Gasoline Costs in New England \*\*

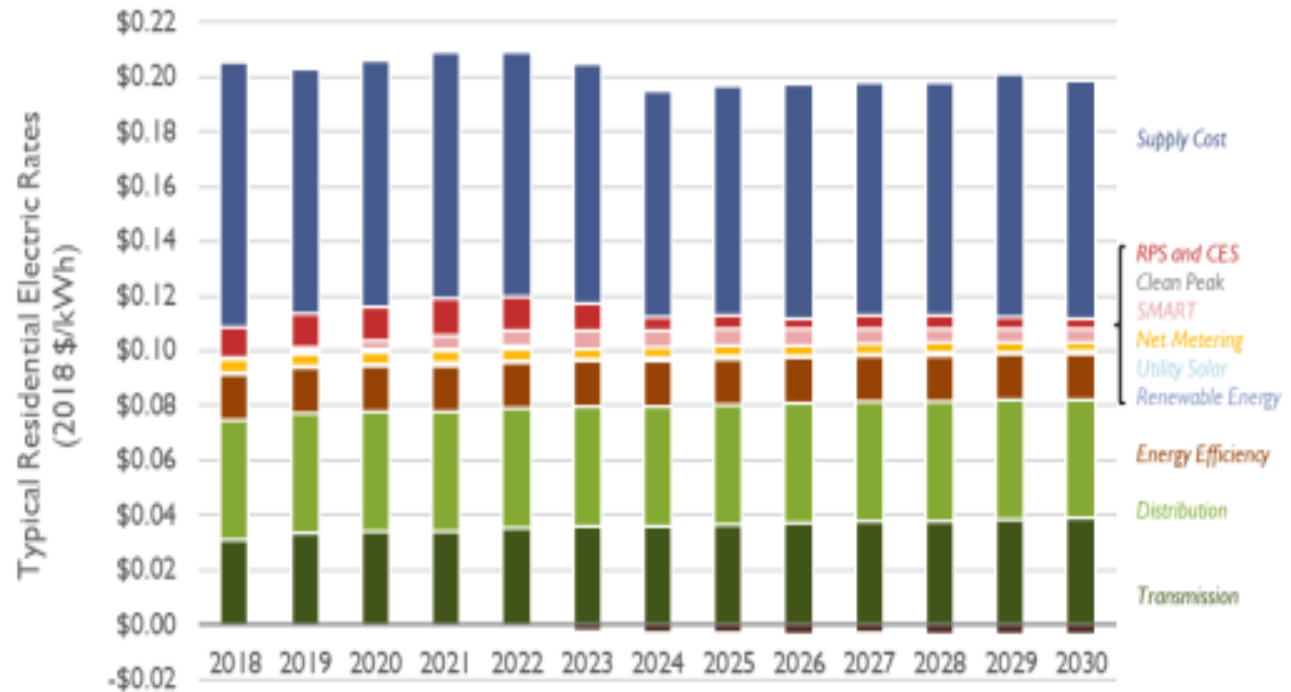
- CT - 28<sup>th</sup>
- MA - 30<sup>th</sup>
- RI - 31<sup>rst</sup>



\*Source: EIA data, 2022

\*\* AAA week ending 3/17/23

*And our collective efforts to decarbonize have actually increased costs to the Customer....*



Source: Massachusetts Dept of Energy Resources Comprehensive Energy Plan Dec 2018

# Where do we go from here?

- Rate Reform - cannot continue to put the cost of decarbonizing on the backs of ratepayers
  - **Do we consider moving these costs out of electricity rates?**
- Strong support for voice of ratepayer at ISO-NE
  - **Are the markets working most cost effectively with overlapping markets e.g. capacity vs winter reliability programs?**
- Advocacy in Washington for funding programs that exist over time – continued extension and expansion of Tax Credits as done in IRA legislation
- Funding, technical assistance and tools that are easy to access, use and understand
  - **A single clearinghouse for navigating and “braiding” the multiple sources of funding is desperately needed; can it include technical assistance and planning tools?**